FRIENDS OF DUNDONALD CASTLE SCIO REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2018

REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2018

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REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2018

REFERENCE AND ADMINISTRATIVE INFORMATION

Trustees	Mrs Anne Campbell	Chair		
	Mrs Kirsty Campbell	Vice-Chair		
	Dr Jane Sik	Treasurer		
	Mrs Moira Park	Secretary		
	Mrs Marcia Cook			
	Mr Kenny Easton			
	Mrs Anne Fitzgerald (ap	opointed 15 January 2019)		
	Mr Phil Galbraith			
	Mrs Michelle Henry			
	Mr Roy Kavanagh			
	Mr Brian McQuiston (a	opointed 15 January 2019)		
	Mr James McQuiston (a	appointed 15 January 2019)		
	Mr Colin Park			
	Mr Richard Pugh			
	Miss Eileen Taylor (resigned 14 August 2018)			
	Mrs Claire Williams			
General Manager	Dr Kirsteen Croll			
Assistant Manager	Mrs Fiona Kennedy			
Charity Number	SC031541			
Administrative Address	Dundonald Castle & Vis	itor Centre		
	Winehouse Yett			
	Dundonald			
	South Ayrshire			
	KA2 9HD			
Independent Examiner	John Kerr & Company			
	32a Hamilton Street			
	Saltcoats			
	KA21 5DS			

REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2018

Bankers Clydesdale Bank Plc 151 High Street Irvine KA12 8AD

Approved by the Trustees and signed on their behalf

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Chairperson

26 February 2019

REPORT OF THE TRUSTEES

Mission Statement

Friends of Dundonald Castle (FODC) aim to protect the future of Royal Dundonald Castle by promoting the understanding, enjoyment and education of the public as to the historical significance of the castle and the surrounding area. In acting as a community hub, we aim to involve the community, in its widest sense, in protecting their heritage.

The Business Plan for 2018-2023 outlines strategies for realising the Mission Statement.

The Strategic Aims have been identified as follows:

Aim 1: To contribute to the preservation, understanding and appreciation of the castle, and surrounding archaeology, landscape and natural heritage

Aim 2: To sustain and continue to develop an active and innovative education service

Aim 3: To develop and sustain widespread community engagement by all ages to use the facilities, embracing individual needs

Aim 4: To develop the visitor centre business to ensure sustainability and ability to support the work of the charity

Aim 5: To inspire people by developing a museum and exhibition that interprets and celebrates the international importance of Dundonald Castle

Structure, Governance and Management

FODC was established as a Scottish Charitable Incorporated Organisation in 2014, is recognised as a charity by H M Revenue and Customs and is registered with the Office of the Scottish Charity Regulator.

The management of the Charity is the responsibility of the Trustees. who delegate day to day management to the General Manager. The General Manager reports to Trustees at monthly meetings.

Staff and Volunteers

Dr Kirsteen Croll continues to be employed as General Manager, with overall charge of staff, volunteers, museum curating and all education support, both administrative and practical. She is responsible for the overall running of the charity, serves as our Visitor Services Officer and Data Protection Officer, and is Branch Leader of our Young Archaeologists' Club. She sat on the Scottish Council of Archives and now sits on the Attainment through Archaeology Framework.

In 2018, Fiona Kennedy was appointed Assistant Manager, working in tandem with Dr Croll. Additionally, she is responsible for day to day management of the Visitor Centre café and for event and wedding planning and organisation.

Lauren Welsh, our Coordinator, is responsible for Archaeology and Social Media.

We have three additional employees, who work on an ad hoc, seasonal basis as hours and needs dictate. They are Blythe Goulet, Marysia Kolodziej and Caitlin Wright.

In addition to the trustees who are all volunteers, the work of FODC is supported, as always, by a large body of additional volunteers who make a huge contribution to the charity. They are Raymond Baxter, Rosemarie Churchward, Sheena Kilpatrick, Ailsa Page, Colin McMillan, June McQuiston, Yvonne Scrymgeour, Barbie Short, Katherine Scott, Cody Sinclair, Samantha Smith, Anne Taylor, and David Taylor.

Core Funding

FODC has a Memorandum of Understanding with Historic Environment Scotland which contributes towards keyholding for the Castle (1 April -31 October £13,154.40; 1 January-31 March £1,740.00). They also provide a small grant towards staffing for education visits (£652.50).

South Ayrshire Council gives an annual grant (£6,052.00 in 2018). In the latter half of 2018 we were awarded a grant under SAC's Comfort Scheme (£1,200.00) towards providing public toilet access.

Grants

Ayrshire Leader 2014-2020 Programme, for the Scottish Government and the European Union, awarded £5,000 for a museum conservation quality display cabinet.

The Cooperative Local Community Fund awarded £2,347.27, towards the outstanding balance on the museum cabinet.

Review of Achievements and Performance

Employer Excellence

All staff work flexible hours allowing for other employment, childcare and health. Training is offered where appropriate. All staff undertook their food and hygiene certificates. Fully funded training was offered for level 2 and 3 customer service and retail to staff and volunteers.

Eligible staff are automatically enrolled into the pension programme. Employment law is fully complied with and we are grateful for support received from ACAS around specific issues regarding discipline and health.

During 2019, we will be working to achieve the VASA Volunteer Friendly Award to support and recognise the very valuable service provided by our volunteers.

Membership

It was recognised that in previous years, responsibility for management of membership was not formally defined and consequently difficult to run. A new system has been put in place to commence in 2019 with a new improved membership package to make it more attractive to new and existing members and to include the option of paying by direct debit.

REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2018

The Castle

Visitors to the castle significantly increased from 10,841 to 14,183 and to the visitor centre from 19,464 to 21,809. Statistics indicate that HES membership cards continue to impact negatively on FODC admission income.

Feedback received in our visitors comment book and from Trip Advisor, Google and social media remain exemplary and are a testament to the commitment and dedication of the entire FODC team.

FODC has been identified as a flagship HES stakeholder partnership based on our successful professional relationship. FODC's Community Heritage and Education Project, was chosen as a Case Study in the national Scottish Historic Environment Audit Share (SHEAS) and the OPiT Performance Report 2018 to Scottish Government, meeting three key performance indicators. General Manager, Kirsteen Croll, continues to work closely with HES.

Discussions with HES are ongoing to install interpretation boards for the inner courtyard and barmkin to enhance the visitor experience.

Scaffolding remains in place to date and HES indicates that works are scheduled to begin in May 2019. This is dependent on HES budget constraints.

A Japanese knotweed inspection again proved satisfactory, with an extended guarantee to 2024. Our ongoing issue with pigeons and pest control has resulted in a regular programme provided by Grahams Pest control funded by HES.

Retail/Cafe/Museum

Visitor numbers continue to increase (See Appendix 1). A Trip Advisor 'Certificate of Excellence' was awarded for a fourth year in a row. An exemplary 5 Star rating was achieved in 2018 via the new mystery shopper system implemented by HES and Visit Scotland.

Our shop now stocks local crafter products on a sale or return basis. This works well, keeping the stock fresh and supporting local handcrafters. Other branded products are stocked plus a small collection of jewellery and Scottish products from Scottish retail providers.

With the change to menu and additional services the café continues to perform well, with more than double the income previously generated. (See Appendix 2). An update to the new till system has improved our tracking of sales, crafter sales and ticketing provision to the public.

Increasingly customers are asking for special dietary food so we continue to provide gluten free, soya, lactose free milk, and vegetarian options. Our facilities are limited, as we do not have cooking facilities and a very small food preparation area. However, a large toastie/panini machine was purchased and has proven to be very efficient and a worthwhile investment.

We support local food producers and purchase Scottish produce from supermarkets whenever possible. Limited food quantity is purchased to avoid spoilage and allow for the fluctuation in visitor numbers depending on the time of year and the weather.

We have many regular loyal customers who visit us every week and it was agreed that our winter opening hours should continue to reflect their needs. We remain open every day of the week from 10am until 4pm. A review of these hours is necessary for 2019/2020 as it has been identified that

visitors prefer to come later in the day, with the centre and castle often being quiet until 11am and busy around 4pm. Visitors arriving after 4pm hold up the process of closing up.

UK visitors to the castle now able to complete a gift aid form (started in January 2019) for their admission ticket in return for a year's free admission, securing additional revenue for FODC.

Our 2nd hand books continue to be popular, and a great source of donated income, many books often being returned after reading!

A new conservation quality museum cabinet, meeting best professional standards, has been purchased, fully funded through Ayrshire Leader and the Co-Operative Local Community Fund. Discussions have taken place through the year with graphic artist Bob Marshall to prepare 3D reconstructions of the existing castle and earlier structures. Work is underway to apply for museum accreditation and discussions underway with HES regarding the return of artefacts from the castle and castle hill.

A questionnaire was created at the latter end of the 2018 and visitors were asked to complete it, primarily to gauge opinion about our current facilities. Overall, very positive feedback was received regarding our customer service, the friendliness of staff, and the need for a larger space (Appendix 3).

Education

All primary schools within Ayrshire are targeted annually to inform them about our education programme. Topics vary to suit the schools' curricula. The most popular are 'Knights and Castles', and 'Wars of Independence'. Other topics include 'A Day in the Life of a Medieval Castle', Romans, Vikings, Celts, Archaeology and Scottish Tourism. New for 2019, Myths and Legends rolled out from January. Our programme can also be taken out into the community for those schools unable to make the journey to the castle. Schools who have visited the castle include special needs and hearing-impaired units. Local groups including Scouts, Guides, and Brownies visited during their evening group meetings. A total of 98 education visits took place during 2018.

We ensure that all groups are given an evaluation form and we continue to receive excellent feedback. We continually seek to improve and adapt the programme and to add variety. School bookings are taken only for Tuesdays and Thursdays to avoid overloading our volunteers, however in the busier months of May and June, we frequently had to slot visits into additional days of the week. Further educational provision over and above primary school level included working with SRUC (Scottish Rural Agricultural College), who use the castle as a base for their 1st year Conservation Management students in Ayr and West Lothian campuses. A work experience secondary school pupil attended for supervision for the duration of the community dig in September. Further supervision of a Senior Honours student from the Department of Archaeology, University of Glasgow, was provided for the period of September to December, and agreement reached to supervise another Senior Honours student from the University of Glasgow in 2019.

Further Educational Support/Provision

We are again supervising and supporting two Duke of Edinburgh placements for young volunteers, who help around the visitor centre, lead the CCK and assist at events as required. Saltire Awards are

also being offered for additional young people aged 12-25 to celebrate and recognise the contribution of our young volunteers. We are offering additional support for our volunteers and employees through the provision of appropriate training courses, including retail and customer service, funded by Voluntary Action South Ayrshire. All staff and volunteers were fully funded through their food hygiene certificates in 2018.

New Education Programme for 2019-2020

A new secondary school programme is being created to promote to 5th years students studying Higher History. Local colleges will be approached offering work placements for travel and tourism students.

Young Archaeologists' Club (YAC)

During 2018 we discussed with the Council for British Archaeology, our intention to establish the only Young Archaeologists' Club in South-West Scotland aimed at young people. We are currently awaiting notification of our Ayrshire YAC Affiliate Membership from the BCA. Our YAC will commence in April 2019 and comply fully with BCA regulations and guidelines to meet participant expectations. Places are limited to up to 12 children, aged 8 to 16 years, who will meet monthly. They will receive expert guidance from our own in-house archaeologists and historians. Discussions have also taken place with Archaeology Scotland regarding the provision of equipment and resources for the club. FODC were successful in being awarded the full possible amount of £750 to help establish the club at the Troon Localities Decides. This has ensured that the joining fees can be capped at £8 per person to enable all children access (Appendix 3).

CCK (Crazy Castle Kids)

To create a sense of belonging and recognition, the children in our junior committee (CCK) all received a hoodie and t-shirt with the logo they designed. Activities throughout the year included: recycling activities and litter picking for Earth Hour, artistic and creative help to prepare Easter event prizes, running stalls selling sweeties, drinks, bric-a-brac and books at different events during the year from the Teddy Bear picnic to Halloween. The children took part in our 'Minstrels and Mayhem' musical concert, performing on stage in front of a large audience.

Following a management review of the club, it was felt the children would benefit by having more control over their activities and decision making. It also became clear that some of the children had left the club through uncertainty of what they would be doing or of being asked to do things with which they were uncomfortable (such as perform). With a change of personnel, and restructuring of the management of the club, the children appear more comfortable and continue to contribute with plans and ideas for the year 2019-2020. They are keen to experience 'Life as a Tour Guide', take part in a guided walk in the Property in Care area and local SSI, access our history and archaeology resources, and work on their own presentation for Earth Hour.

The older secondary school aged members have been given positions as leaders, enabling them to guide the younger members, thus giving them responsibility and ownership for the activities they will take part in or run.

Community and Events

In 2018, we launched a quarterly Community Newsletter, kindly sponsored by Hillhouse Quarry. It is delivered throughout the village, given to visitors, delivered within Troon and surrounding locations including the library, hairdressers and cafes. The CCK help to deliver some of the leaflets and volunteer Kenny Easton and the 48th Ayrshire Scout Group also are committed to delivery, without whom we could not manage.

Events in 2018 were a mix of ticketed and free, to ensure that our community can access various forms of entertainment to suit their budget. A range of talks were hosted in the visitor centre, regularly filling to capacity to such an extent that public attending the visitor centre for other purposes could not gain access. Of the events held in 2018, the majority will be held again in 2019. (See Appendix 4)

During 2018 we formed a free community scrabble club, and a 'Knit and Knatter' group which continue to be well attended. These will be continued through 2019 with the likelihood of a whist/bridge club and a young/oldies technology club setting up from April.

A Charity Christmas shoe box collection ran throughout December and produced over 80 filled boxes. We had a fantastic response from the public with donations and volunteer hours given to make up the boxes. This will be run again in 2019.

Other events held at the castle that FODC do not run but receive donations from the hosts included pagan celebrations, 10k charity fundraiser on Boxing Day and a sausage sizzle with the 48th Scouts.

Several group visits were also hosted where participants benefitted from a reduced group ticket price and were able to dine on our new improved menu.

Archaeology

A two-week community archaeological excavation took place during August with the support of Historic Environment Scotland and the Centre for Field Archaeology. Supported by volunteers (over 300 hours-worth of voluntary hours were provided) the dig incorporated five trenches and several finds were made. Adrian Cox of HES gave a talk about the findings in the September to a packed visitor centre. CFA, in conjunction with HES, produced a public report of the findings.

The success of these community digs and the interest generated has resulted in a commitment by HES that further digs will be carried out in 2019, focusing on the Property in Care lands at the bottom of castle hill and in the village itself.

Weddings

Weddings during 2018 were less than in previous years due to a focus of staffing hours on education and events (See Appendix 5). A change of staffing structure at the end of 2018 has meant that more time can be devoted to attracting weddings. Further developments during 2019 include discussion with a local hotel to create a wedding package. We envisage that this will increase sales from the end of 2019 and into future years. Increased staffing was allocated to weddings with two part time staff employed to assist with the setup, service and clear up. This has proved to be very worthwhile, as the physical demands on staff were becoming unsustainable and this will be continued. An optional service of canapes for guests was introduced. Advertising for weddings took place through two free platforms and one paid. It has been decided not to continue with the paid platform as the number of weddings booked do not reflect the referrals from this particular site. Ad-hoc advertising with local newspapers in their special wedding supplements has a proven track record and will continue.

Marketing, Advertising and Digital Presence

Extensive use of social media continues to promote all areas of FODC, with a 3k+ following on Facebook. We aim to post every 2 to 3 days, sometimes more, often having to 'queue' posts so as not to bombard viewers with several at one time. Twitter is used almost as frequently but has a far smaller following. Instagram is used less frequently. The website is constantly reviewed and is awaiting further updates and improvements for 2019/2020. These functions are performed inhouse and place increasing demand on staff time.

Attempts have been made to set up Paypal so that an online shop can be created but has proven difficult. An online Facebook shop would also enable FODC branded goods to be sold. We aim for this to be completed during 2019.

Ticketing of events are mixed between online (using the Eventbrite platform), purchasing in the visitor centre or purchasing over the phone using debit/credit cards. Despite the fee charged to customers on Eventbrite, it is increasingly obvious that customers are happy to pay the fee as it allows them to purchase out of office hours.

'Dig It TV' filmed and created a short film which was viewed nationally and internationally, receiving over 1k views. STV interviewed staff about the archaeology excavations in September.

Other advertising included an article in the Herald, Radio Scotland interview, articles in Archaeology Scotland, Dundonald Highland Games Brochure and Visit Scotland.

With the release of Outlaw King, HES produced a downloadable Robert the Bruce Trail within which Dundonald Castle features.

Asset Transfer and Future Developments

The first milestone in the asset transfer process was to complete the process of changing our Constitution to meet the criteria of the Scottish Land Fund. Essentially our Community is FODC – whilst only 60% of members live in the village, 85% live in the village plus neighbouring postcode districts from Alloway north to Kilwinning (Eglinton) and east to the edge of Kilmarnock. This

REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2018

geographical area forms our community and it has close associations with historical links between the castle and the surrounding areas. The Constitutional amendments were passed unanimously at a very well attended SGM on 9th December.

We also used the SGM to raise awareness of the reasons for going for Asset Transfer using a Powerpoint presentation which highlights the success of the organisation and the problems (space!) that success has brought. We had previously briefed the whole Committee, and then our staff and volunteers. In the New Year, we held briefing sessions for the Community Council, for our 3 South Ayrshire Councillors, and for representatives of seven prominent community groups. We also gave out feedback proformas which are also available in the Visitor Centre next to an Information Board. We have got a number of alternatives for the future once the Asset Transfer is complete including outline plans for an extension to the existing building. However, our preferred option is for a new build on land adjacent to the current Centre with 4 times the floor area and 21st Century facilities. Everybody has responded very positively to the proposals. A number of issues and suggestions for additional services have been noted.

SAC have now provided both Stage 1 (Expression of Interest) and Stage 2 Formal Application for an Asset Transfer proforma which have been completed along with the SLF Stage 1 funding application.

Approved by the Trustees and signed on their behalf

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Chairperson

26 February 2019

INCOME AND EXPENDITURE ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2018

Notes 1	General <u>Fund</u> £ 128,794	2018 Restricted <u>Fund</u> £	<u>Total</u> £ 128,794	General <u>Fund</u> £ 102,028	2017 Restricted <u>Fund</u> £	<u>Total</u> £ 102,028
2 3	120,308 888	2,782	123,090 888	100,088 894	1,061	894
	121,196	2,782	123,978	100,982	1,061	102,043
	7,598	(2,782)	4,816	1,046	(1,061)	(15)
	-	-	-	(3,850)	3,850	-
	24,267	2,789	27,056	27,071	-	27,071
	31,865	7	31,872	24,267	2,789	27,056
	1 2	Fund £ 1 128,794 2 120,308 3 888 121,196 7,598 - 24,267	General Restricted Fund Fund \pounds \pounds 1 128,794 2 120,308 2,782 3 888 - 121,196 2,782 7,598 (2,782) - - 24,267 2,789	General Fund £Restricted Fund £Total £1128,794-128,7942 3120,308 8882,782 888123,090 888121,1962,782 888123,9787,598 24,2672,782 2,7894,816 27,056	General Fund £Restricted Fund £General Fund £General Fund £Notes $\underbrace{Fund}_{\pounds}$ $\underbrace{Fund}_{\pounds}$ $\underbrace{Fund}_{\pounds}$ 1128,794-128,794102,0282120,308 8882,782123,090 888100,088 8943121,1962,782123,978100,9827,598(2,782)4,8161,046 (3,850) 24,2672,78927,05621,865	General Restricted General Fund fund <thfund< th=""> fund fun</thfund<>

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STATEMENT OF BALANCES AS AT 31 DECEMBER 2018

	For the y		For the	
	31 Decem	ber 2018	<u>31 December 2017</u>	
	£	£	£	£
Bank and cash in hand				
Current account		31,604		24,179
Restricted Funds Deposit		7		2,789
Cash		261		88
		31,872		27,056
Reserves				
General Funds		31,865		24,267
Restricted Fund		7		2,789
Closing Balance		31,872		27,056
		<u> </u>		27,050

Approved by the Trustees and signed on their behalf

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Jane Sik Treasurer 26 February 2019 (*)

For the year to For the year to Note 31 December 2018 31 December 2017 £ £ £ £ 2 Income Sales, Admissions, Catering & Events 92,812 70,648 Grants 18,764 6,000 Key - Keeping & Stewarding 14.894 23.502 Donations & Subscriptions 2,324 2,360 Gift Aid -318 Total Income 128,794 102.028 3 Payments For Charitable Activities Goods for resale 9,158 8,725 Food and drinks 14,731 15,019 Advertising, postage & telephone 2,426 2,042 Printing & stationery 371 1,036 26,686 26,822 ten bet ver tig tid bis tos vis son Wages, Pension & PAYE 59,721 53,299 Utilities 4.465 5,405 Security & Storage 726 1,415 Repairs & renewals 1,161 310 Computer expenses 70 728 Subscriptions and Licences 891 580 Bank Charges 1,467 706 General 411 2,016 Events & Weddings 7,627 2,088 Equipment 13,637 830 Education 542 906 Projects, Planning & Design Fees 1,530 4,981 Insurance 1,374 -93,622 73,264

NOTES TO THE ACCOUNTS FOR THE YEAR ENDED 31 DECEMBER 2018

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NOTES TO THE ACCOUNTS FOR THE YEAR ENDED 31 DECEMBER 2018

Note		e year to mber 2018		e year to nber 2017
	£	£	£	£
4 <u>For Governance</u> Professional Fees		888		894
Total Expenditure		121,196		100,982

5 <u>Restricted Funds</u>

These funds have been restricted for the receipt of grant income and the relevant expenditure to which the grant pertains.

INDEPENDENT EXAMINER'S REPORT

I report on the accounts of the charity for the year to 31 December 2018 which are set out on pages 1 to 5.

Respective responsibilities of trustees and examiner

The company directors are responsible for the preparation of the accounts in accordance with the terms of the Charities and Trustees Investments (Scotland) Act 2005 and the Charities Accounts (Scotland) Regulations 2006.

The charity directors consider that the audit requirement of Regulation 10(1)(a) to (c) of the Accounts Regulations does not apply. It is my responsibility to examine the accounts as required under section 44(1)(c) of the Act and to state whether particular matters have come to my attention.

Basis of independent examiner's statement

My examination is carried out in accordance with Regulation 11 of the Charities Accounts (Scotland) Regulations 2006. An examination includes a review of the accounting records kept by the charity and a comparison of the accounts presented with those records.

It also includes consideration of any unusual items or disclosures in the accounts, and seeks explanations from the trustees concerning any such matters. The procedures undertaken do not provide all the evidence that would be required in an audit, and consequently I do not express an audit opinion on the view given by the accounts.

Independent examiner's statement

In the course of my examination, no matter has come to my attention.

John Kerr B.A, CA John Kerr & Company 32a Hamilton Street, Saltcoats, KA21 5DS

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Appendix 1				
Café Income	2018		2017	
Catering		£38,374.10	£29,381.90	
Appendix 2				
Visitor Numbers				
Total Castle Vis	sitors		Total Vc/Museum Visitors	
14183			21809	

REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2018

Appendix 3

YAC Sessions

Our Upcoming Sessions 2019 (Subject to Change)

April 28th 2-4pm – *introductory session* – parents are welcome to stay – please bring warm clothes for a walk up to the castle for activities

May $26^{th} - 2-4pm - outdoor walking session - a walk around the woodlands of the castle - please wear outdoor clothes and shoes$

June 30th – *planning and recording session* – learning how to plan and record on an archaeological site – please wear outdoor clothes and shoes

July - no meeting this month

August 25th – *prehistory session* - please wear outdoor clothes and shoes

September 29th – <u>excavations</u> – take part in the ongoing castle excavations - please wear outdoor clothes and shoes (we may get muddy)

October 27th – <u>bronze age session</u> – please wear outdoor clothes and shoes (although we may use the visitor centre if the weather is terrible)

November 24^{th} – final session for 2019 - <u>fieldtrip</u> - please wear outdoor clothes and shoes – location tbc

Appendix 4

- **Events**
- Earth Hour free
- Easter hunt
- Teddy Bear picnic

Games Day

Excavations

Monthly talks - ticketed

Minstrels & Mayhem ticketed

- Catch a Killer ticketed
- Shakespeare ticketed
- Movie nights ticketed
- Spooky tours ticketed
- Paranormal investigation
- Sausage Sizzle free
- Halloween ticketed for children
- St Andrew's Night ticketed
- Christmas at the Castle ticketed for children
- Boxing Day Run fundraiser (external)
- Archaeology talk Dr Kenny Brophy free
- Archaeology talk Adrian Cox free

REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2018

Appendix 5

Weddings

Vance	Stewart	19th May 2018	£855
Glover	Nixon	Saturday, May 26,	£850
		2018	
Donaldson	Рор	28th May 2018	£800
Anthony	McGuire	1st September 2018	£850
Nyiro	Juraszik	14th August 2018	£995
dunwell		Friday, January 25,	£500
		2019	
Rae		10th May 2019	£850
Davidson	Jamieson	20th July 2019	£850
Pollock	Mulholland	13-Sep-19	850
			£6,550