

# Making the most of your empty home: Selling your property by auction

**Please note that the following list does not constitute a recommendation of any of the companies listed; is not exhaustive (being compiled from online research undertaken in Feb 2014); and is solely for use as reference material for making your own decisions.**

## Costs of auction

Putting a property up for auction can be an affordable and quick way to sell. As well as the fees charged by the auction house, sellers using this route would need to budget for:

- a solicitor to draw up the auction contract
- a Home Report.

## Scottish auction houses

The following auction houses operate across Scotland. The auctions are predominantly Glasgow or Edinburgh based, and they are generally held every two weeks to two months.

### Auction House Scotland, 0141 339 4466

[www.auctionhousescotland.com](http://www.auctionhousescotland.com)

They say "Auction House is a robust, respected and experienced company with high service standards. We are now the country's largest residential auctioneer in terms of lots sold and the 4th largest commercial property auctioneer"

- No information about costs on the website

### Countrywide Property Auctions, 0870 2401140

[www.countrywidepropertyauctions.co.uk](http://www.countrywidepropertyauctions.co.uk)

They say: "Our unique position as part of the UK's largest estate agency and property services group means we are able to offer your property national coverage with local expertise through the group's 46 well known high street brands".

- No information about costs on their website

### Future Property Auctions, 0141 6326599

[www.futurepropertyauctions.co.uk](http://www.futurepropertyauctions.co.uk)

They say: "We are Scotland's premier Land and Property Auction...our regular programme of large scale Scottish property auctions feature on average 150+ lots per sale. Entries are accepted from throughout the country."

- No Sale No Fee policy: no costs for marketing and promoting the property or for taking it to auction.

- At point of sale they charge 1.5% of the sale price at a minimum of £1,500 + VAT (£1,800).

### Glasgow Property Auctions (no tel number)

[www.glasgowpropertyauctions.co.uk](http://www.glasgowpropertyauctions.co.uk)

They say: "GPA has simplified the purchasers process with a number of innovative processes and this helps create more demand for property"

- No information on costs on their website.

### Quick Sale Property Auctions, 0141 5729242

<http://quicksalepropertyauctions.com/>

They say: "Quicksale Property Auctions Ltd is a completely new and novel approach to selling and buying property. Our integrated brokerage and auction service provides a quick and easy sales route for the motivated seller... 'Fallen through' sales are a rare occurrence using this route."

- No upfront fees: seller pays an agreed amount (approx £1,000) on completion of sale.
- Focus on brokering deals ahead of auction.
- All properties advertised on S1 homes & Rightmove.

### SVA Property Auctions, 0131 624 6640

[www.sva-auctions.co.uk](http://www.sva-auctions.co.uk)

They say: "SVA Property Auctions are a firm dedicated to holding a regular programme of large scale property Auctions...Offering Auction Lots located across Scotland. SVA Property Auctions can count many Government Organisations, Public Bodies, Banks and Property Companies as regular vendors."

- £600 entry fee, plus sale costs of 1.5% + VAT. In certain circumstances they will defer the entry fee until point of sale.

### Wilsons Auctions (Land and Property) 01294 833444

<http://www.wilsonsauctions.com/land-property>

They say: "Wilsons Auctions use powerful advertising campaigns offering great exposure for your property. We provide access to the vast majority of potential buyers searching for properties"

- No information about costs on their website

## Online property auctions

A small number of companies offer online property auctions, and you may wish to consider this alongside a more traditional auction route.

## **UK Auction List**

[www.ukauctionlist.com](http://www.ukauctionlist.com)

This website markets property that is going to auction around the country (the auctions themselves happen in person at local auction houses, rather than online). They work with local auction house partners, so you may end up being referred back to one of the above.

## **Information on selling a property at auction**

### **Shelter Scotland**

<http://scotland.shelter.org.uk/>

The website gives general advice on the advantages and disadvantages of selling a property at auction. The information may guide owners to ask questions of auction companies to ensure that this method of selling is right for them.

### **Contact your local empty homes officer:**

**Chris Carroll, Private Sector & Landlord  
Registration Officer  
South Ayrshire Council  
2-6 The Cross  
Prestwick  
KA9 1AN  
Tel: 01292 272020  
[chris.carroll@south-ayrshire.gov.uk](mailto:chris.carroll@south-ayrshire.gov.uk)  
[www.south-ayrshire.gov.uk/Empty-Homes](http://www.south-ayrshire.gov.uk/Empty-Homes)**